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## Innovative New Real Estate Company Opens Its Doors in Virginia – eXp Realty

**Ashburn, VA** –David Harbour has announced that he will be heading up the expansion and growth of **eXp Realty** in the state of **Virginia**, beginning on **June 21, 2011**. David is one of Northern Virginia's top real estate agents and a founder of NOVA Green Real Estate Group, one of NOVA's most innovative real estate teams.

"With consumers embracing new technologies, it is imperative that agents partner with like-minded companies" says Harbour. "I believe that **eXp Realty's** model for technology, efficiency and sustainable practices will radically change Brokerages across the country - we are excited to launch the **world's first Web 3.0 Real Estate company in Virginia!** This will position **eXp** to be a future leader in the evolving and changing real estate industry and I couldn't be more excited about this announcement."

"Real estate companies everywhere have been hemorrhaging as a result of high and rising overhead in a down market. eXp completely changes the equation without sacrificing the agent experience. If anything, eXp offers more interaction, more training, more tools, more support and more education than any office I have ever been a part of," said Harbour. "Our agents are also going to make far more money than they ever could have made previously."

**CEO Glenn Sanford** expressed his optimism about the company's growth in Virginia. "In the life cycle of every successful company, there are certain acquisitions of talent that really pave the way for the future," Sanford said. "David Harbour is a sterling example of the leadership and vision that all growing agencies need. I couldn't be happier about his decision to join us."

A former **Washington Redskins** player and **RE/MAX Hall of Fame inductee**, Harbour currently sits on the **Board of Directors for the Dulles Area Association of Realtors** and often appears as a real estate expert on **HGTV's** national show, "**Get It Sold**," sharing tactics for sellers in today's market.

With the addition of Virginia, eXp Realty is now operational in **15 states** after only one year since its founding. **eXp** offers a fully-immersive and interactive virtual platform with more than 10 live training sessions per week and explosive technological tools. In addition, eXp offers its agents 80% on every deal they do with no franchise fees or desk fees. This is the lowest company dollar cap among national brokerages at 16k before going to 100%, and **the industry's most aggressive gross revenue share program**.

"From an agent's perspective, you really can't do any better," Harbour said. "**eXp** represents the resurrection of the real estate industry." To learn more about eXp Realty in Virginia or how to join, agents and Brokers can go to [www.virginiapowersearch.com](http://www.virginiapowersearch.com) or scan the QR code on your smart phone for the top 11 reasons to join eXp Realty.



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For more information on **eXp Realty** or the real estate market in Northern Virginia, please contact David Harbour at **(571) 306-2102** or [va.nova@exprealty.com](mailto:va.nova@exprealty.com)